9924 12529 (Senior) Key Account Manager eMobility (m/w/d) -\*The challenge\*-  
  
· You are the central contact for our business customers  
all questions about electromobility and our e-mobility offers for  
B2B customers  
  
· For the smooth conception, preparation of offers in close  
You are responsible for working with our bid-offer team  
  
· In the exchange with customers, you are instrumental in the conclusion of  
responsible for technical e-mobility solutions  
  
· After a successful conclusion of a contract you make a smooth  
Handling of the projects safely and stand by customers and KAM up to  
successful commissioning available for queries  
  
· Through your intensive exchange with the sales team and ours  
You actively collect feedback from customers and use this for the ongoing  
Improvement of processes, products and systems  
  
· For this you develop and use your cross-functional network with the  
Colleagues from IT, Delivery, Operations, Legal, Sales and others  
necessary areas  
  
You work very closely with all areas involved (End2End)  
together  
  
-\*A convincing background\*-  
  
· Successfully completed studies in a commercial or  
technical subject or a comparable qualification  
  
· Enthusiasm for and enjoyment of electromobility combined with pronounced  
teamwork  
  
· Strong sales mentality combined with a high level  
customer focus  
  
· High resilience and willingness to take responsibility in a dynamic environment  
environment to take over  
  
· High level of self-motivation and flexibility  
  
· Strong creativity coupled with the ability to be pragmatic  
Finding solutions in a growth business  
  
· Great affinity for IT-supported solutions  
  
· Ideally, initial experience with CRM systems  
  
· Good knowledge of MS Office  
  
· Very good written and spoken German and English  
  
-\*An environment that inspires\*-  
  
With us you can get involved in a dynamic team and work together  
build up the e-mobility business! As "pioneers" we design  
sustainable business model for the future. You want with enthusiasm  
and a feeling for changes and trends with the mobility turnaround  
advance? Then you are exactly right with us!  
  
· An innovative and dynamic environment to shape a sustainable  
energy world of tomorrow  
  
· Flexible working hours with the possibility of consultation with  
the executive to work remotely  
  
A professional and friendly working atmosphere with first-name culture,  
After work events and team events  
  
· Personal development plan and an open regular  
feedback culture  
  
· Numerous perks such as a  
Employee share program, the job wheel and employee discounts  
well-known brands and suppliers  
  
· Support with private issues such as childcare, care, etc.  
through a family service, attractive health programs and a  
Discounted cafeteria and canteen at the E.ON locations Key-Account-Manager/in None 2023-03-07 16:10:53.079000